

Discussion of:
Equilibrium Cross-Section of Returns

by Joao Gomes, Leonid Kogan, and Lu Zhang

Western Finance Association

June 21, 2001

Discussant:

Kent Daniel

Kellogg School, Northwestern

The Basic Idea:

- Empirically, the CAPM has a hard time explaining size and book-to-market effects.
 - Size and book-to-market appear to capture separate risk-factors.

Gomes, Kogan and Zhang develop a model in which:

1. Firm value is attributable to assets-in-place and growth options.
 - Firm size is a proxy for the fraction of a firm's value that is attributable to assets-in-place.
 - Growth options are riskier (higher β) than assets-in-place, so in the model small firms have more growth options, and hence are riskier and earn higher returns in equilibrium.
 - Book-to-market is a proxy for the profitability of a firm's assets-in-place
 - Higher book-to-market firms have lower current profitability, but higher β , so they earn higher returns in equilibrium.
2. Conditional CAPM explains size/book-to-market premia.

The Model

Household Sector:

- Representative Household with Power Utility
 - CRRA = γ
- No labor income; no frictions.

Production Sector:

1. Projects:

- Projects Arrive Randomly
 - Arrival Process is the same for all firms: large, small, growth, or value.
- Project Cashflows are:

$$= X_{i,t} \cdot k_i = \exp(x_t) \cdot \epsilon_{i,t} \cdot k_i$$
 - $x_t, \epsilon_{i,t}$ are economy-wide and firm-specific productivity processes – they are independent mean reverting processes.
 - k_i is project *scale*, which is same across firms.
- Projects expire randomly – Poisson process with (common) arrival rate δ .
- Cost of initiation $e_{i,t}$ differs across projects.

2. Firms:

- Firm value is the sum of the ongoing projects (“assets-in-place”), and potential new projects (“growth-options”)
- Firms invest optimally – no asymmetric information or agency problems.
- Within a firm, $\epsilon_{i,t}$ is identical across projects

Firm Value Decomposition

Firm Value is:

$$V_{ft} = \underbrace{\int_{\mathcal{I}_{ft}} \frac{k_i}{K_t} [\tilde{V}_t^a (\epsilon_{it} - 1) + V_t^a] di}_{V_{ft}^a} + \underbrace{\frac{1}{\int_{\mathcal{F}} 1 df} V_t^o}_{V_{ft}^o}$$

There are three components:

1. $\frac{1}{K_t} V_t^a$ is the value of one extra unit of scale, for an average firm.
 - $\frac{k_i}{K_t} V_t^a$ would be the value of its assets-in-place, were it an average firm.
2. $\frac{1}{K_t} \tilde{V}_t^a$ is the extra value per unit of scale a firm gains per unit of firm-specific productivity (ϵ_{it}).
3. V_{ft}^o is the value of the firm's growth options – this is identical across firms.

Firm Value Decomposition - Graphically

Firm Beta Decomposition

The firm's β is a weighted average of the β s of the assets-in-place and the growth options:

$$\begin{aligned}
 \beta_{ft} &= \frac{V_{ft}^a}{V_{ft}} \beta_{ft}^a + \frac{V_{ft}^o}{V_{ft}} \beta_{ft}^o \\
 &= \tilde{\beta}_t^a + \frac{V_{ft}^a}{V_{ft}} (\beta_t^a - \tilde{\beta}_t^a) + \frac{V_{ft}^o}{V_{ft}} (\beta_t^o - \tilde{\beta}_t^a) \\
 &= \tilde{\beta}_t^a + \frac{K_{ft}}{V_{ft}} \left(\frac{K_t}{V_t^a} \right)^{-1} (\beta_t^a - \tilde{\beta}_t^a) + \frac{V_{ft}^o}{V_{ft}} (\beta_t^o - \tilde{\beta}_t^a)
 \end{aligned}$$

where:

1. $\tilde{\beta}_t^a$ is the average β of assets-in-place in the economy (*i.e.*, the beta of \tilde{V}_t^a).
2. β_t^a is the incremental beta due to the higher productivity (*i.e.*, the beta of V_t^a).
3. β_t^o is the beta of growth options.
 - The last term shows that small firms will have higher beta *if* $\beta_t^o - \tilde{\beta}_t^a$.
 - Since growth options are levered, they should have higher betas.
 - The second term shows that high book-to-market firms will have higher betas if $\beta_t^a - \tilde{\beta}_t^a$.
 - That is, if the betas of higher productivity firms are *lower* than of lower productivity firms.

Additional Model Implications:

Some model implications are inconsistent with empirical findings:

1. Market Sharpe Ratio relatively constant over time:

- The simulation generates considerable variation in expected market return
- However, there is simultaneous large variability in the market return volatility – the market Sharpe ratio is relatively constant.
- Empirically, we see dramatic variation in the market Sharpe ratio.

2. Market is MVE portfolio:

- MacKinlay (1995) shows that combinations of Fama-French SMB, HML and Mkt portfolios generate Sharpe-ratios far in excess of market's.

3. High Variability in Consumption Growth:

- To generate high Sharpe ratios with power utility, you need counterfactually high consumption growth variance:

$$\frac{\sigma_m}{E[m]} = \frac{E[R_{MVE}] - r_f}{\sigma_{MVE}}$$

$$\gamma\sigma_{cg} \approx SR_{MVE}$$

4. Physical size (as opposed to Market Equity) forecasts future returns:

- Berk (2000) finds that, empirically, physical size measures don't forecast future returns.

Can a Conditional CAPM Explain the Data?

- The Conditional CAPM implies that:

$$E_{t-1}[R_{i,t}^e] = \beta_{i,t-1} E_{t-1}[R_{vw,t}^e]$$

- Taking unconditional expectations, and using the definition of the covariance:

$$E[R_{i,t}^e] = E[\beta_{i,t-1}] \cdot E[R_{vw,t}^e] + cov(\beta_{i,t-1}, E_{t-1}[R_{vw,t}^e])$$

- However, if we test the CAPM unconditionally:

$$E[R_{i,t}^e] = \alpha_i^{\text{uncond}} + E[\beta_{i,t-1}] \cdot E[R_{vw,t}^e]$$

we may reject the CAPM (find $\alpha_i^{\text{uncond}} \neq 0$) *even though the conditional CAPM holds.*

- For example, it could be that, for the Fama-French HML portfolio, $cov(\beta_{HML,t-1}, E_{t-1}[R_{vw,t}^e])$ is large.
- However, this would imply that:

$$\alpha_{HML}^{\text{uncond}} = -cov(\beta_{HML,t-1}, E_{t-1}[R_{vw,t}^e])$$

and, using the triangle inequality:

$$\sigma_{\beta} \geq \frac{\alpha}{\sigma(E[R_{VW}])}$$

- The standard deviation in conditional beta that is required to satisfy this inequality is about 0.7 (/quarter), but empirically $\sigma_{\beta} < 0.1$.

Conclusions:

- Beautifully done model
- However, some implications seem inconsistent with other empirical findings:
 1. Power utility specification can't simultaneously explain high equity premium and premium variability, and low and steady consumption growth volatility (Campbell and Cochrane (1999)).
 - This variability is also necessary to explain cross sectional results.
 2. Model doesn't capture high Sharpe-ratios possible with value and size strategies.
 3. Book-to-market story seems tenuous.
 - Model implies that higher book-to-market firms have *higher* future dividend/profit growth.
 - Book-to-market risk effect story should be firmed up.
 4. Required level and business-cycle variability in small and value firm risk ($\beta_{i,t}$) doesn't seem to be there, empirically.

References

- Berk, Jonathan, 2000, A view of the current status of the size anomaly, in Donald B. Keim, and William T. Ziemba, ed.: *Security Market Imperfections in Worldwide Equity Markets* . chap. 5, pp. 90–115 (Cambridge University Press: Cambridge).
- Campbell, John Y., and John H. Cochrane, 1999, By force of habit: A consumption based explanation of aggregate stock market behavior, *Journal of Political Economy* 107, 205–251.
- MacKinlay, A. Craig, 1995, Multifactor models do not explain deviations from the CAPM, *Journal of Financial Economics* 38, 3–28.